

# Benefits of Financing

## for Your Company and Your Customers

Financing your Oliver products and services with Marlin is a great alternative for both the Oliver rep and the customer.

### Benefits to the Oliver Rep:

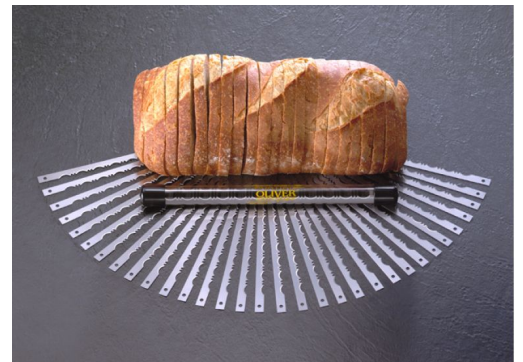
- Receive funding faster
- Recommend what is really needed and take the focus off price
- Increase your sales
- Expedite the sales process
- Decrease accounts receivable days creating opportunity to upsell
- Flexibility to meet budget constraints of your customers
- Allows resellers to pre-qualify end customers
- Facilitate repeat business

### Benefits to the Customer

- Afford what is really needed now
- Ability to manage cash flow
- Preservation of capital and bank lines
- 100% Financing
- Fixed monthly payments
- Flexible Options – such as 90 Day Deferral
- Simple Approval Process

### Easy Application Process:

- Apply for financing credit and obtain a credit decision within 2-4 hours
- Upon approval, finance documents will be sent to the end customer



### For more information on this program, please contact:

Brian Dover

P: 888-479-9111 ext. 4310

F: 877-305-6756

E: [bdover@marlincapitalolutions.com](mailto:bdover@marlincapitalolutions.com)

### PROGRAM MANAGER:

Wilbur Hooks

P: 888-479-9111 ext. 3245

F: 877-305-6756

E: [whooks@marlincapitalolutions.com](mailto:whooks@marlincapitalolutions.com)