

Kaeser Finance Options

Affording the Right Solution



Today's solution

Get the best — without straining your budget!

At Kaeser, we understand the challenges facing growing businesses. You need to make smart investments that will give you a competitive edge. That is exactly why we provide the most reliable, energy efficient and high performing compressed air system solutions in the industry.

Through Marlin, Kaeser Compressors offers a variety of financing options to make our superior equipment and solutions more affordable. The reason is simple — financing allows you to pay for equipment as it generates value for you. More and more businesses rely on some form of financing for equipment acquisitions.

Financing offers flexibility in managing cash flow and lets you preserve lines of credit and conserve capital for other income producing activities. You can structure financing plans to fit your budget and lock in payments and avoid risk of future inflation.

Our program features a simple one-page application and quick credit decisions within 24 hours for transactions up to \$100,000 (larger deals require additional information).

Finance payments on true leases may often be deducted as operating expenses, offering significant tax advantages. However, we always recommend that customers consult tax professionals to determine the tax implications of financing options.*

Financing offers purchase and renew options. At the end of a true lease, you may choose to purchase the equipment, upgrade to new equipment or continue to finance it at a substantial savings. Contact us to explain your options.

Multiple transactions can be rolled into one consolidated monthly invoice, if desired, to streamline accounts payable.

We offer 100% equipment financing. No advance payments are required.



**For more information regarding Kaeser Financing options,
please call Andrew McBride at Marlin 856-505-4386.**

Marlin the preferred financing vendor of Kaeser Compressors, Inc., is a third party not affiliated with Kaeser Compressors, Inc.

*This is not a commitment to finance. Financing subject to continuing credit and equipment approval. Offer subject to change without notice. Nothing herein constitutes tax or accounting advice. You should consult with your own tax and accounting professionals for advice on tax implications of financing options for your business. Marlin the preferred financing vendor of Kaeser Compressors, Inc., is a third party not affiliated with Kaeser Compressors, Inc.

Funding alternatives for capital acquisitions

Standard Financing Plans

\$1.00 Buyout Financing

Recommended if your intent is to purchase the equipment at the end of the finance agreement. Once the term expires, the equipment can be purchased for \$1.00.

10% Purchase Option

Recommended if a fixed purchase option is preferred at the end of the term. Upon final payment, you can either: 1) continue to finance the equipment; 2) return the equipment; or 3) buy the equipment at 10% of the original cost.

10% Security Deposit

Recommended if the goal is a lower monthly payment. You will pay a 10% security deposit at the beginning of the term. At the end of the term, you can use the deposit to purchase the equipment, extend financing, or return the equipment and request a refund of the deposit.

Fair Market Value (FMV) Financing

Recommended if concerned about technology obsolescence or looking for a small security deposit and a relatively low monthly payment. At the end of the term, you can either: 1) extend the term; 2) return the equipment; or 3) buy the equipment at the fair market value.

Benefits of Financing:

- Financing can cover all equipment costs, taxes, and certain soft costs. We offer 100% financing on equipment. "Soft costs" such as shipping, installation, maintenance, software and training may also be included (up to 30% of the total amount financed).
- You conserve your working capital — cash is not tied up in the cost of the equipment.
- You preserve your bank and credit lines.
- Based on the type of financing selected, you may be able to deduct finance payments as an operating expense, or take the depreciation and interest expense.*
- You may be eligible to take advantage of significant government tax incentives (such as Section 179).*
- Whether you have one lease or several, you will receive one easy-to-understand statement for convenient record keeping.
- You can finance additional equipment at any time — quickly and conveniently.
- Payments remain fixed for the term of the lease.
- You can upgrade your equipment at any time during the finance term to avoid equipment obsolescence.

Apply online

Visit: <https://kaeser-compressors.leaserep.com/#/tools/quoter> and get started today!